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**Together, we make good happen for Massachusetts.**

Your local electric and natural gas utilities and energy efficiency service provider are taking strides in energy efficiency: Berkshire Gas, Cape Light Compact, Eversource, Liberty Utilities, National Grid and Unitil.

As one, we form Mass Save®, with the common goal of helping residents and businesses across Massachusetts save money and energy, leading our state to a clean and energy efficient future.

**We Are Mass Save®**

**EVERSOURCE**

**nationalgrid**

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## Why are Energy Efficiency Programs being offered?

- The Green Communities Act was signed into law in 2008
- The Act requires Massachusetts utility companies to increase investment in energy efficiency measures, which reduce demand and deliver savings to their customers
- This provides great incentives and savings opportunities for YOU, courtesy of MassSave!



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## Ratepayer Funded

|                                |                      |                    |
|--------------------------------|----------------------|--------------------|
| Customer Charge                |                      | 30.00              |
| Distribution Charge            | 0.01712 x 25400 kWh  | 434.86             |
| Transition Charge              | -0.00067 x 25400 kWh | -17.02             |
| Transmission Charge            | 0.02763 x 25400 kWh  | 701.80             |
| Distribution Demand Chg        | 12.47 x 84 kW        | 1,047.48           |
| Energy Efficiency Chg          | 0.01366 x 25400 kWh  | 346.96             |
| Renewable Energy Chg           | 0.0005 x 25400 kWh   | 12.70              |
| Distributed Solar Charge       | 0.00295 x 25400 kWh  | 74.93              |
| Electric Vehicle Charge        | 0.00043 x 25400 kWh  | 10.92              |
| <b>Total Delivery Services</b> |                      | <b>\$ 2,642.63</b> |

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### Incentives

Up to 70%

(Up to 100% for tenant weatherization)

### Energy Savings

25% savings typical

### Financing Available

Low interest or no interest



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## Typical Measures



### Lighting & Controls

Smart LED technology – brighter, efficient, better color

### Refrigeration Controls & Motors

Same performance using less energy

### Weatherization (air sealing & insulation)

Lower heating and cooling bills while increasing comfort

### HVAC Controls

Optimize efficiency of existing systems

### Heat Pumps

Reduce carbon emissions and save on delivered fuels

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# How Does It Work?



WE ARE MASS SAVE™:

EVERSOURCE



nationalgrid



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## Eligibility

Small businesses using less than 1.5 million kWh in annual electric usage or less than 40,000 therms annually on natural gas bills

## Participation

Ease of Use with turnkey and self-serve options (for some utilities and energy efficiency providers) for installations



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## Turnkey Step 1: request a no-cost energy assessment



Save money on overhead costs



Increase profit margins



Boost the comfort of your building

Energy assessments conducted by utility and energy efficiency providers' vendors

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## Turnkey Step 2: Installation

Projects managed by utility and energy efficiency providers' vendors for one-stop-shop service



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## Self-Serve



- Available from some utilities and energy efficiency providers
- Also known as Customer Directed Option (CDO)
- Use your own contractor
- Program vendor conducts pre-installation inspection and offers incentives
- Your contractor installs energy efficiency measures
- Program vendor conducts post-installation verification inspection

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Learn More at [www.MassSave.com](http://www.MassSave.com)



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