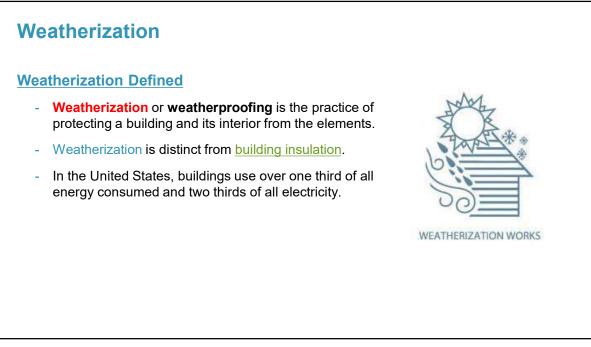


Small C&I

Small Businesses, as defined by Mass Save:

- Consume less than 1.5 million kWh and 40,000 therms annually. Contact your Mass Save Sponsor to schedule a no-cost assessment.
- Weatherization opportunities can be identified during no-cost assessment.
- Performing weatherization improvements can be key to "right-sizing" of heat pump equipment for electrification projects, as well as reducing operating costs for heat pump systems.
- Contact Mass Save to verify if you are unsure if you fall into this category.
- For buildings up to 8,000 SqFt in size, a prescriptive rebate program is available for Wall Insulation, Attic Insulation, and Attic Air Sealing.

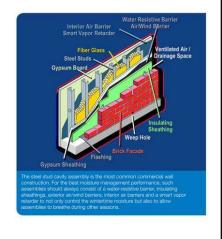
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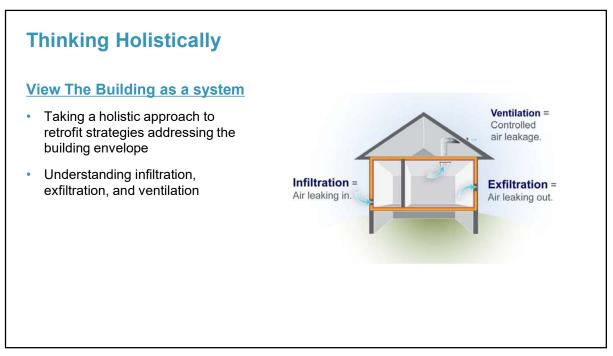


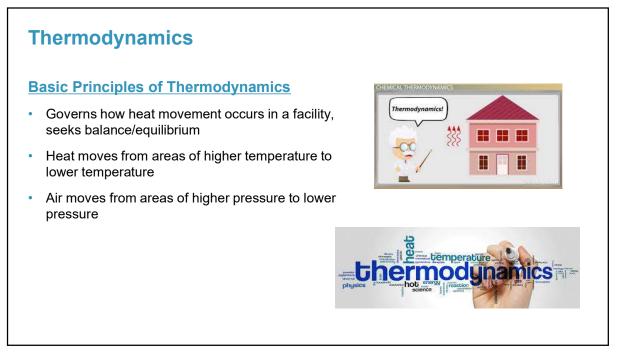
Weatherization

The Building Envelope Defined

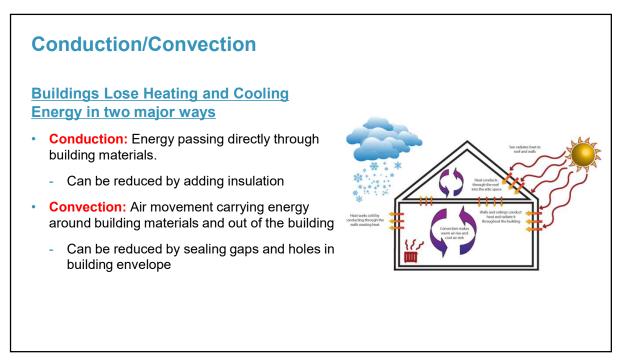
- The physical separator between the conditioned and unconditioned environment of a building
- The building envelope (or the more modern term, building enclosure) is all of the elements of the outer shell
- Building envelope design is a specialized area of architecture and engineering







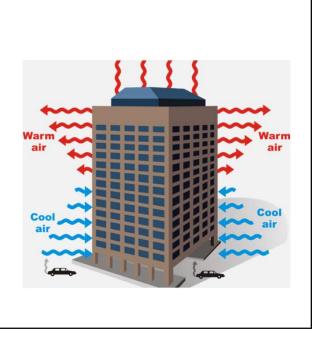




Stack Effect

The Stack Effect

- A driving force for loss of conditioned air in building
- Two main factors controlling stack effect
- · Ventilation Requirements

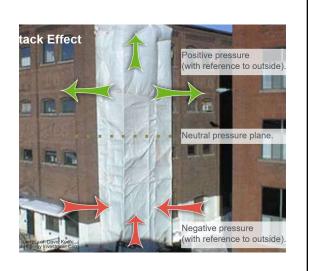


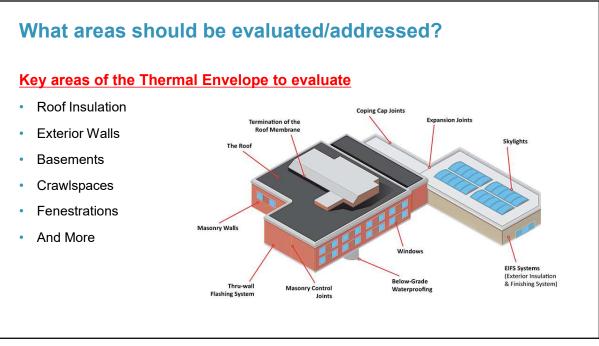
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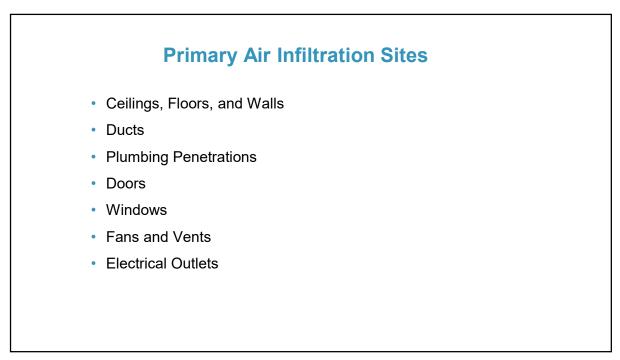
Stack Effect

The Stack Effect

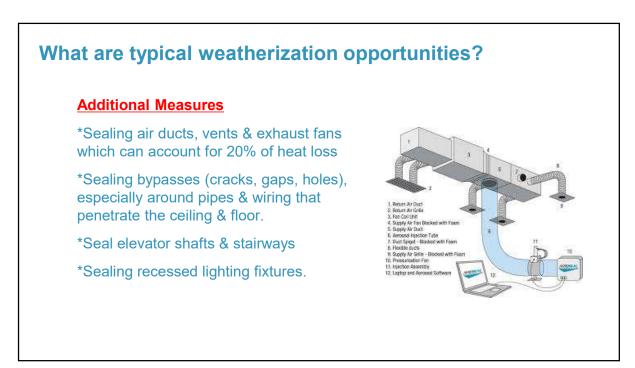
- Real life example
- Opportunities in basements and attics





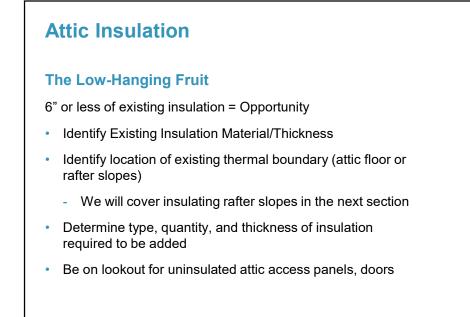






















Evaluating Existing Attic Insulation

Measure existing thickness and determine type

- Rockwool
- Fiberglass
- Cellulose
- Other



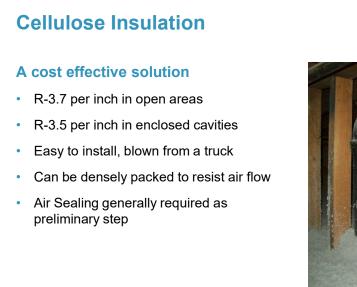
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Example of Uninsulated Attic

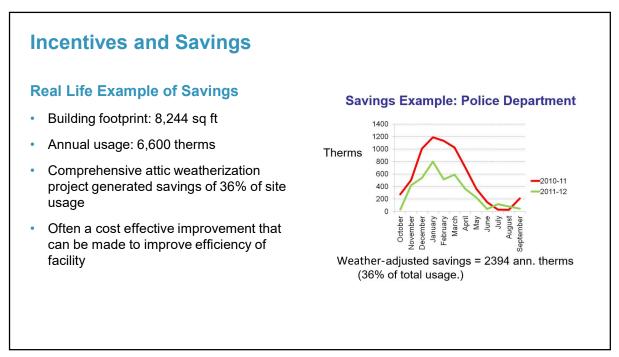
Excellent Savings Opportunity

- Thermal boundary is in attic floor
- No mechanical equipment present











Roof Insulation

Establishing thermal boundary on rafter slopes

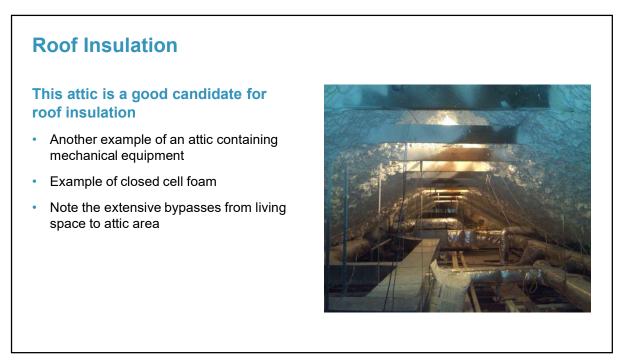
- In most cases, thermal boundary should be established on the attic floor
- In cases where the attic contains heating/cooling mains, ductwork, mechanical equipment, it may make sense to insulate the rafter slopes

Roof Insulation

This attic is a good candidate for roof insulation

- Also known as a "hot roof"
- Note the presence of mains, ductwork, and mechanical equipment
- Example of closed cell foam

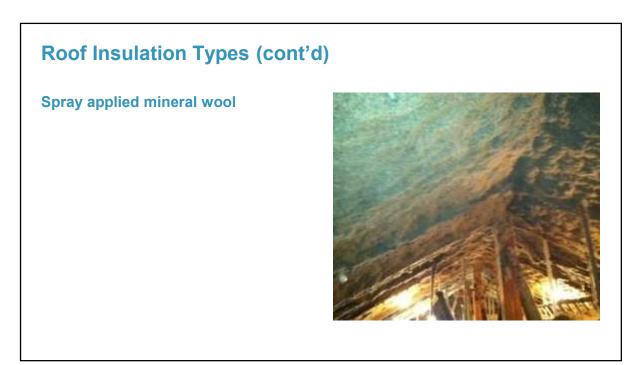




Roof Insulation

Insulation Types

- Fiberglass Batt Insulation
- Spray Foam more expensive, but effective. Two types:
 - Open Cell Spray Foam
 - R-3.6 per inch
 - Requires vapor barrier, ignition barrier
 - Closed Cell Spray Foam
 - R-6.5 per inch
 - Requires an ignition barrier



Roof Insulation Types (cont'd)

Densely Packed Cellulose





Flat Roofed Buildings

Flat Roofed Buildings require a different approach

- Most have air and insulation boundaries right at the roof surface
- · Best time to insulate is when re-roofing
- Likely would not be an ideal candidate for a retrofit, due to the significant cost
- Re-roofing a flat roof also opens up the opportunities for addressing other energy conservation measures, such as rooftop HVAC units or solar PV arrays.



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Air Sealing

What is air sealing?

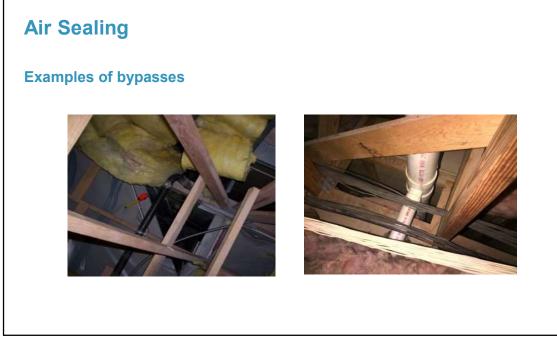
- Installation of foam, caulking, and other sealants to seal air leaks in building envelope
- Minimizes the "stack effect" in building, which drives loss of conditioned air from the building
- Must be prior to installation of additional attic insulation
- Eliminate "bypasses" from conditioned to unconditioned spaces
- Blower door testing can be used to determine air leakage rates and potential savings

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Air Sealing Where to recommend air sealing

- Attic
 - Wall top plates, plumbing/wiring penetrations, open chases
 - Preliminary step before adding additional insulation
- Basements/Crawlspaces
 - Band joist, sill, open chases
 - Ducts in unconditioned spaces should also be sealed









Air Sealing

Applications











Exterior Wall Insulation

Applications

- Wood, vinyl, and aluminium sided buildings with empty wall cavities
- Cellulose insulation can be blown into exterior wall cavities by temporarily removing sections of siding from exterior
- Masonry, stucco walls, sometimes can be added from interior of building depending on presence of a vapor barrier
- Thermal imaging, wall probes can be used to determine presence, absence of exterior wall insulation.







Basements and Crawlspaces

Applications

- Building sill and band joist
- Bulkheads
- Crawlspace walls
- Materials include spray foam, rigid board, and fiberglass products
- Pay attention to vapor barrier on earthen crawlspaces
- Pipes/Fittings: Steam, Heating Hot Water (HHW), Domestic Hot Water (DHW)

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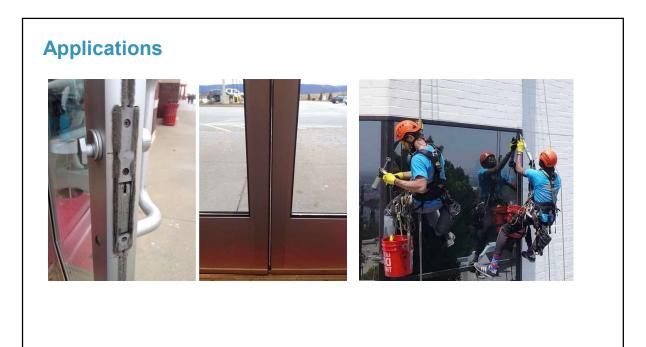




Windows and Doors

Overview

- Single Pane Windows and uninsulated doors may warrant replacement
- Often less cost effective than other envelope measures, but worth investigating
- Weather stripping of doors and replacing worn fuzz style weather stripping on older windows often a viable cost effective alternative to replacement
- Re-sealing window frames can also significantly reduce infiltration



Questions?

Gregory Sine, EIT | Energy Engineer RISE Engineering, a division of Thielsch Engineering, Inc. Office: 401.784.3700 x6227 | Mobile: 401.330.8627 GSine@RISEengineering.com | www.RISEengineering.com

Michael Plouffe, PE, CEM | Engineering Manager RISE Engineering, a division of Thielsch Engineering, Inc. Office: 401.784.3700 x 6179 | Mobile: 508.838.7715 <u>MPlouffe@RISEengineering.com</u> | <u>www.RISEengineering.com</u>

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